

Local Market Update – January 2016

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Boylston

Single-Family Properties

Key Metrics	January			Year to Date		
	2015	2016	+ / -	2015	2016	+ / -
Pending Sales	4	9	+ 125.0%	4	9	+ 125.0%
Closed Sales	2	5	+ 150.0%	2	5	+ 150.0%
Median Sales Price*	\$195,000	\$279,900	+ 43.5%	\$195,000	\$279,900	+ 43.5%
Inventory of Homes for Sale	16	25	+ 56.3%	--	--	--
Months Supply of Inventory	3.5	4.8	+ 37.1%	--	--	--
Cumulative Days on Market Until Sale	104	116	+ 11.5%	104	116	+ 11.5%
Percent of Original List Price Received*	95.0%	101.7%	+ 7.1%	95.0%	101.7%	+ 7.1%
New Listings	3	7	+ 133.3%	3	7	+ 133.3%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

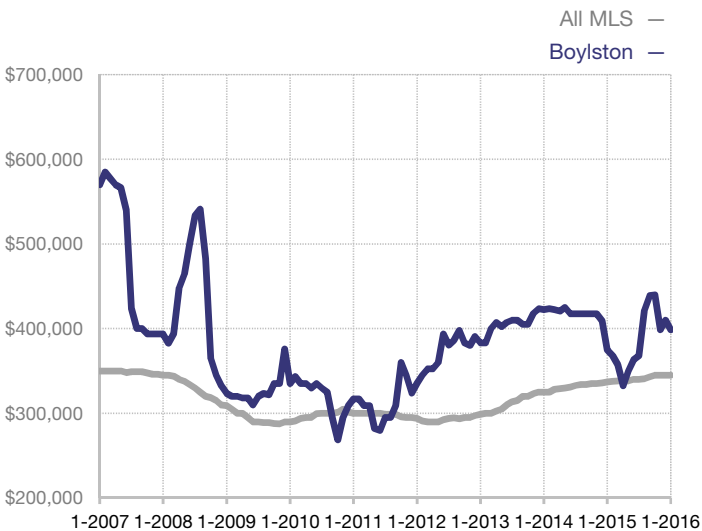
Condominium Properties

Key Metrics	January			Year to Date		
	2015	2016	+ / -	2015	2016	+ / -
Pending Sales	2	2	0.0%	2	2	0.0%
Closed Sales	0	1	--	0	1	--
Median Sales Price*	\$0	\$197,500	--	\$0	\$197,500	--
Inventory of Homes for Sale	1	2	+ 100.0%	--	--	--
Months Supply of Inventory	0.8	1.5	+ 87.5%	--	--	--
Cumulative Days on Market Until Sale	0	62	--	0	62	--
Percent of Original List Price Received*	0.0%	94.5%	--	0.0%	94.5%	--
New Listings	1	1	0.0%	1	1	0.0%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

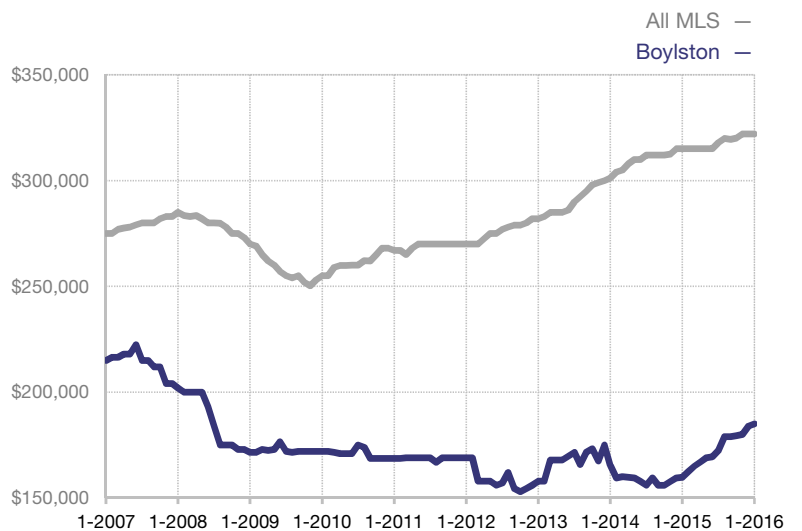
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



MASSACHUSETTS ASSOCIATION OF REALTORS®

