

Local Market Update – January 2016

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Holden

Single-Family Properties

| Key Metrics | January | | | Year to Date | | |
|--|-----------|------------------|---------|--------------|------------------|---------|
| | 2015 | 2016 | + / - | 2015 | 2016 | + / - |
| Pending Sales | 17 | 19 | + 11.8% | 17 | 19 | + 11.8% |
| Closed Sales | 8 | 9 | + 12.5% | 8 | 9 | + 12.5% |
| Median Sales Price* | \$291,500 | \$212,000 | - 27.3% | \$291,500 | \$212,000 | - 27.3% |
| Inventory of Homes for Sale | 75 | 57 | - 24.0% | -- | -- | -- |
| Months Supply of Inventory | 3.9 | 2.5 | - 35.9% | -- | -- | -- |
| Cumulative Days on Market Until Sale | 88 | 86 | - 2.3% | 88 | 86 | - 2.3% |
| Percent of Original List Price Received* | 92.2% | 92.1% | - 0.1% | 92.2% | 92.1% | - 0.1% |
| New Listings | 19 | 21 | + 10.5% | 19 | 21 | + 10.5% |

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

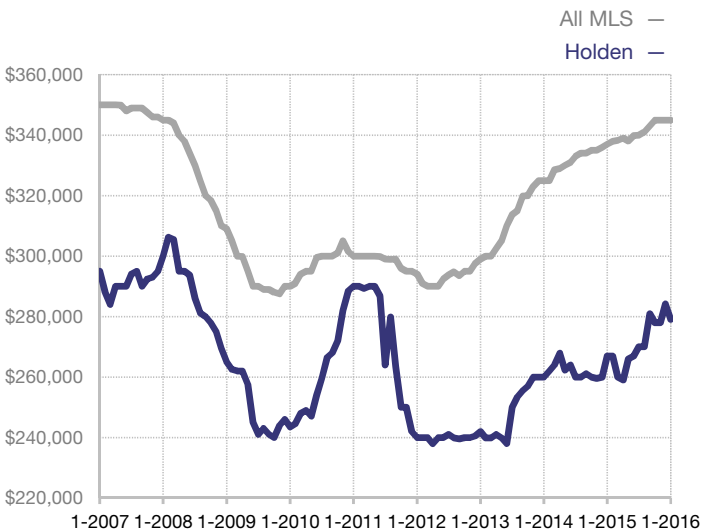
Condominium Properties

| Key Metrics | January | | | Year to Date | | |
|--|-----------|------------------|----------|--------------|------------------|----------|
| | 2015 | 2016 | + / - | 2015 | 2016 | + / - |
| Pending Sales | 5 | 4 | - 20.0% | 5 | 4 | - 20.0% |
| Closed Sales | 2 | 5 | + 150.0% | 2 | 5 | + 150.0% |
| Median Sales Price* | \$146,250 | \$195,000 | + 33.3% | \$146,250 | \$195,000 | + 33.3% |
| Inventory of Homes for Sale | 17 | 15 | - 11.8% | -- | -- | -- |
| Months Supply of Inventory | 5.8 | 4.1 | - 29.3% | -- | -- | -- |
| Cumulative Days on Market Until Sale | 337 | 80 | - 76.3% | 337 | 80 | - 76.3% |
| Percent of Original List Price Received* | 94.2% | 97.5% | + 3.5% | 94.2% | 97.5% | + 3.5% |
| New Listings | 1 | 9 | + 800.0% | 1 | 9 | + 800.0% |

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

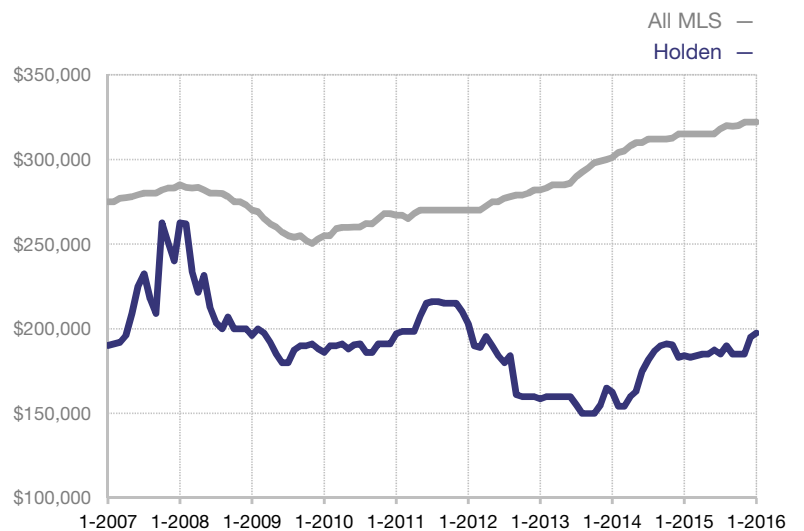
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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