

Local Market Update – January 2016

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Shrewsbury

Single-Family Properties

Key Metrics	January			Year to Date		
	2015	2016	+ / -	2015	2016	+ / -
Pending Sales	27	14	- 48.1%	27	14	- 48.1%
Closed Sales	18	19	+ 5.6%	18	19	+ 5.6%
Median Sales Price*	\$405,000	\$360,000	- 11.1%	\$405,000	\$360,000	- 11.1%
Inventory of Homes for Sale	66	66	0.0%	--	--	--
Months Supply of Inventory	2.6	2.2	- 15.4%	--	--	--
Cumulative Days on Market Until Sale	124	116	- 6.5%	124	116	- 6.5%
Percent of Original List Price Received*	95.8%	91.9%	- 4.1%	95.8%	91.9%	- 4.1%
New Listings	21	21	0.0%	21	21	0.0%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

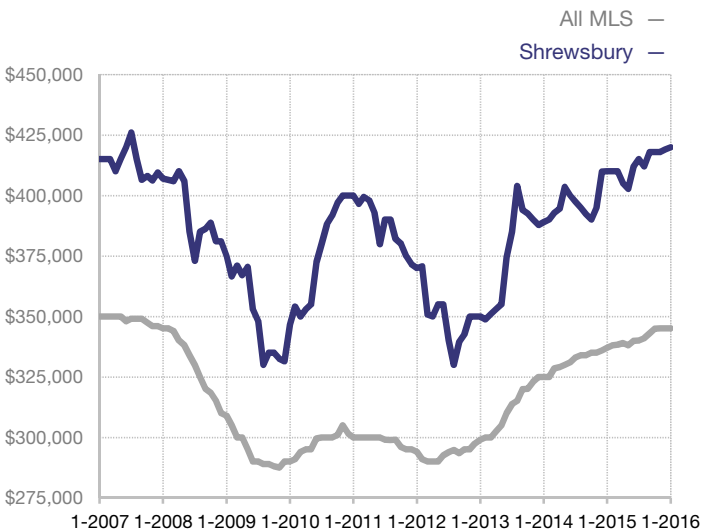
Condominium Properties

Key Metrics	January			Year to Date		
	2015	2016	+ / -	2015	2016	+ / -
Pending Sales	7	10	+ 42.9%	7	10	+ 42.9%
Closed Sales	3	4	+ 33.3%	3	4	+ 33.3%
Median Sales Price*	\$262,000	\$170,000	- 35.1%	\$262,000	\$170,000	- 35.1%
Inventory of Homes for Sale	30	13	- 56.7%	--	--	--
Months Supply of Inventory	3.5	1.3	- 62.9%	--	--	--
Cumulative Days on Market Until Sale	40	54	+ 35.0%	40	54	+ 35.0%
Percent of Original List Price Received*	99.1%	95.4%	- 3.7%	99.1%	95.4%	- 3.7%
New Listings	16	12	- 25.0%	16	12	- 25.0%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

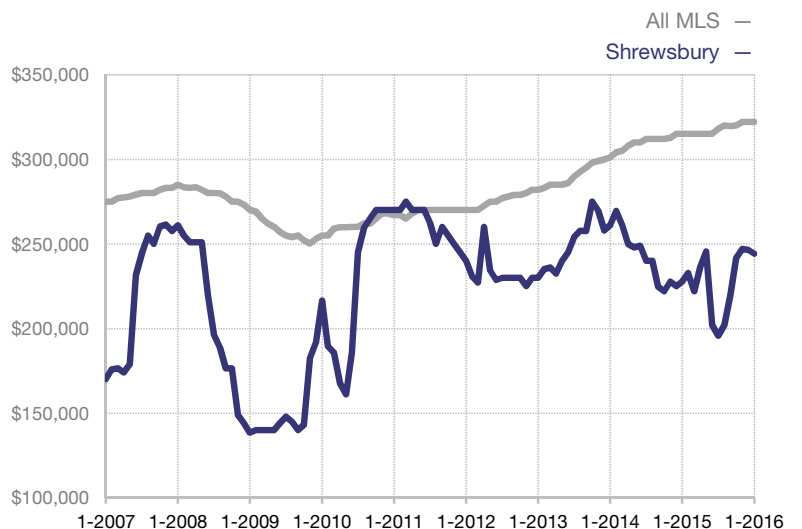
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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