

Local Market Update – January 2016

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

West Boylston

Single-Family Properties

Key Metrics	January			Year to Date		
	2015	2016	+ / -	2015	2016	+ / -
Pending Sales	5	3	- 40.0%	5	3	- 40.0%
Closed Sales	4	6	+ 50.0%	4	6	+ 50.0%
Median Sales Price*	\$265,000	\$197,025	- 25.7%	\$265,000	\$197,025	- 25.7%
Inventory of Homes for Sale	24	15	- 37.5%	--	--	--
Months Supply of Inventory	4.7	2.1	- 55.3%	--	--	--
Cumulative Days on Market Until Sale	93	72	- 22.6%	93	72	- 22.6%
Percent of Original List Price Received*	95.8%	93.3%	- 2.6%	95.8%	93.3%	- 2.6%
New Listings	5	2	- 60.0%	5	2	- 60.0%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

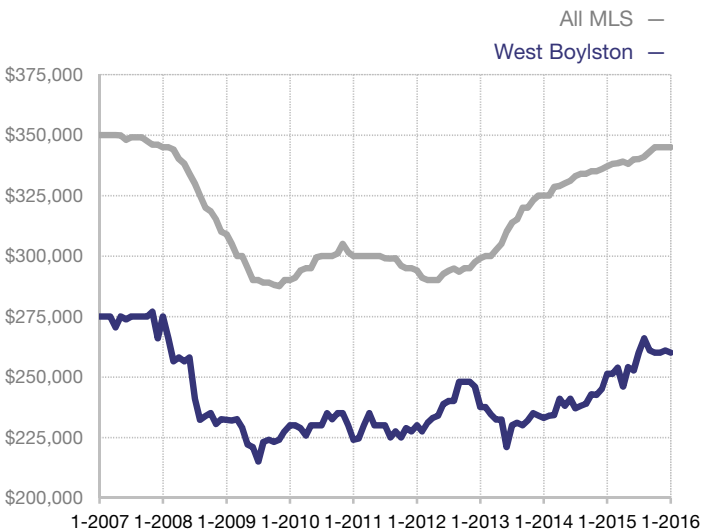
Condominium Properties

Key Metrics	January			Year to Date		
	2015	2016	+ / -	2015	2016	+ / -
Pending Sales	0	0	--	0	0	--
Closed Sales	2	2	0.0%	2	2	0.0%
Median Sales Price*	\$272,450	\$187,150	- 31.3%	\$272,450	\$187,150	- 31.3%
Inventory of Homes for Sale	13	2	- 84.6%	--	--	--
Months Supply of Inventory	4.6	0.8	- 82.6%	--	--	--
Cumulative Days on Market Until Sale	243	217	- 10.7%	243	217	- 10.7%
Percent of Original List Price Received*	97.4%	90.3%	- 7.3%	97.4%	90.3%	- 7.3%
New Listings	0	0	--	0	0	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

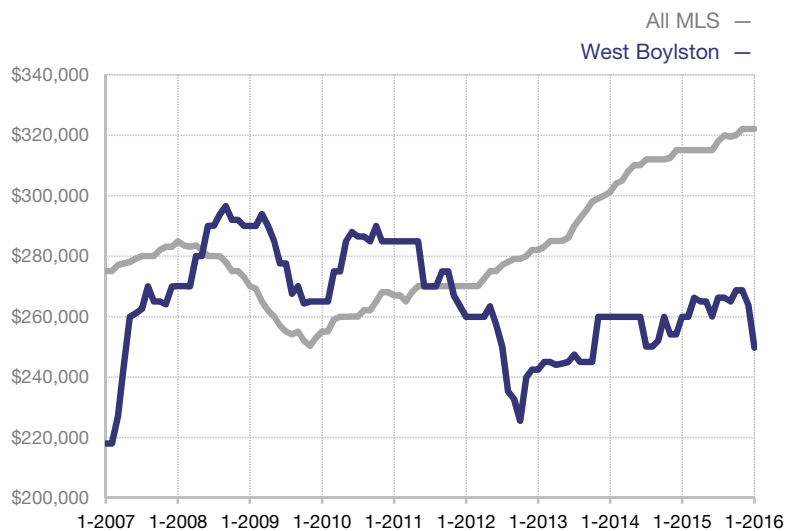
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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